

The background of the slide is a dark blue image with a silhouette of a person in a parachute, possibly a skydiver, against a lighter blue sky. The person is in a spread-eagle position, and the parachute is visible below them. The overall tone is professional and related to the parachute industry.

# Natick Contracting Division

PARACHUTE INDUSTRY ASSOCIATION  
Symposium  
14 – 16 September 2007

Cheryl A. DeLuca  
Chief, Natick Contracting Division



## Natick Contracting Division

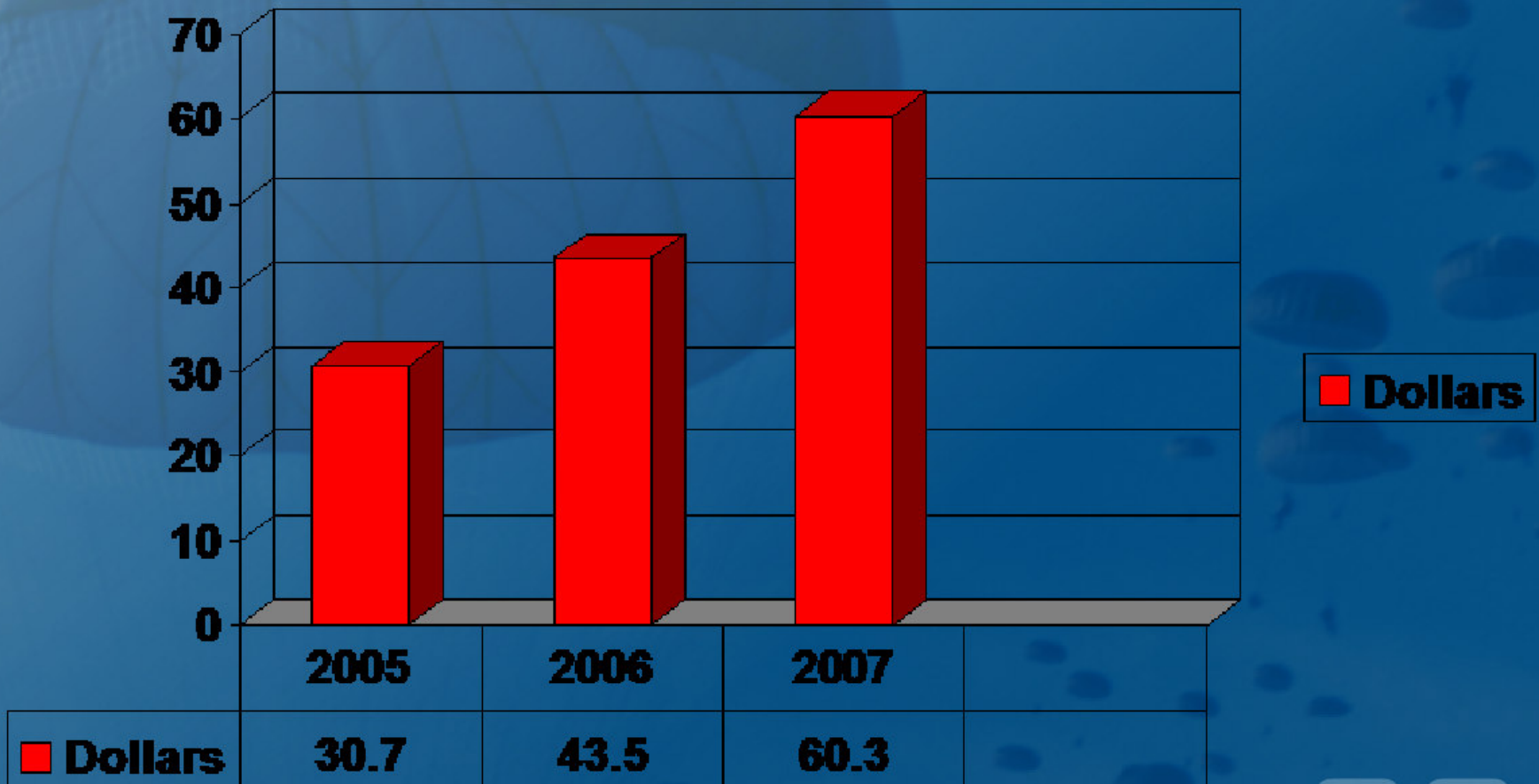
### **Primary Customer Base:**

RDECOM - Natick Soldier Center  
Integrated Logistics Support Center (ILSC)  
Combat Readiness Center  
Army Research Institute of Environmental Medicine (ARIEM)  
Defense Adv. Research Projects Agency (DARPA)  
PM Force Sustainment Systems  
Homeland Security  
Installation Management Command (IMCOM)  
PEO Soldier  
USMC  
SOF Special Projects  
Coast Guard  
JPEO Chemical Biological Defense (JPEO-CBD)  
Naval Health Research Center (NHRC)  
Naval Facilities Engineering Command (NAVFAC)  
US Navy Clothing and Textile Research Facility (NCTRF)  
US Coast Gaurd Clothing Design and Technical Office (CDTO)



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### AIRDROP CONTRACT OBLIGATIONS IN \$ MILLIONS





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### Active Air Delivery Contracts

Item	End Date	No. Contracts
JPADS (2K)	31 AUG 2012	2 Contracts
JPADS (10K)	9 SEP 2012	1 Contract
T-10D	31 AUG 2008	2 Contracts
MC-6	30 APR 2011	4 Contracts
T-11R Reserve	30 JUN 2011	2 Contracts



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### Active Air Delivery Contracts

Item	End Date	No. Contracts
MC-4	8 DEC 2008	3 Contracts
Type V Platform	30 SEP 2012	1 Contract
Cypress	1 JAN 2010	1 Contract
Aerial Cargo Sling	31 DEC 2012	1 Contract



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## FY07 Highlights

### The Joint Precision Airdrop System (JPADS)

Drop loads from higher altitudes

Further from the ground impact point

2K - two 5-Year IDIQ - \$8m

10K - one 5-Year IDIQ - \$88m

Customer: **PM-Force Sustainment Systems**





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### FY07 Highlights

#### Personnel Parachute System (T-10D)

- Two Contracts
- Aging Army standard
- Scheduled for replacement by T-11
- Delivery by 31 Aug 2008

total value \$7.6m



Customer: **Integrated Logistics Service Center (ILSC)**



## FY07 Highlights



### Maneuverable Canopy Parachute System (MC-6)

- Four IDIQ Contracts
- Multiple Requirements – Single Solution
- Special Operation Forces Tactical Advanced Parachute System (SOFTAPS)

5-year Program Value of \$117 M

Customer: **PEO Soldier/Integrated Logistics Service Center (ILSC)**







## FY07 Highlights

### Advanced Tactical Parachute System (ATAPS) T-11

- T-11R Reserve Parachute
- Two IDIQ Contracts
- Replaces the T-10

5-year Program Value of \$13 M

Customer: **Integrated Logistics Service Center (ILSC)**



## FY07 Air Delivery Systems - Highlights

### T-10D Personnel Parachute System:

W58P05-07-C-0009 with, Mills Manufacturing Corporation, \$4,527,491

W58P05-07-C-0010 with, Pioneer Aerospace Corporation, \$3,056,000

### MC-6 Parachute System:

W58P05-06-D-0006 with Aerostar International, \$7,347,686

W58P05-06-D-0007 with Pioneer Aerospace Corporation, \$9,873,314

W58P05-06-D-0008 with Mills Manufacturing Corporation, \$6,659,982

W58P05-06-D-0009 with Irvin Aerospace Corporation, \$6,061,194





## FY07 Air Delivery Systems - Highlights

W911QY-07-D-0010 with Para-Flite, Inc., for the 2k Joint Precision Airdrop System (JPADS), in the total amount of \$8,041,080. (PM-FSS)

W911QY-07-D-0016 with S.E., Inc., for the 2k Screamer Parachute System, \$5,495,404 (PM-FSS)

W911QY-07-D-0029 with Airborne Systems, for the 10K JPADS, with the total value of \$87,889,137 (PM-FSS)





## FY08 Projects and Issues

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### **Parachute, Low Velocity**

Two firm fixed price contracts  
Combined quantity of 1500 systems

### **Cross Parachute, Low Cost Low Altitude**

One or more 5-Year IDIQ contract(s)  
Combined Min of 5000, max of 75000 systems

### **BRAC Challenges**

Air delivery mission options  
Currently in discussion stage  
Decision window 2008 - 2011

### **Berry Amendment**



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### Questions

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