Natick Contracting Division

PARACHUTE INDUSTRY ASSOCIATION
Symposium
14 – 16 September 2007

Cheryl A. DeLuca
Chief, Natick Contracting Division
Primary Customer Base:

- RDECOM - Natick Soldier Center
- Integrated Logistics Support Center (ILSC)
- Combat Readiness Center
- Army Research Institute of Environmental Medicine (ARIEM)
- Defense Adv. Research Projects Agency (DARPA)
- PM Force Sustainment Systems
- Homeland Security
- Installation Management Command (IMCOM)
- PEO Soldier
- USMC
- SOF Special Projects
- Coast Guard
- JPEO Chemical Biological Defense (JPEO-CBD)
- Naval Health Research Center (NHRC)
- Naval Facilities Engineering Command (NAVFAC)
- US Navy Clothing and Textile Research Facility (NCTRF)
- US Coast Guard Clothing Design and Technical Office (CDTO)
AIRDROP CONTRACT OBLIGATIONS IN $ MILLIONS

<table>
<thead>
<tr>
<th>Year</th>
<th>Dollars</th>
</tr>
</thead>
<tbody>
<tr>
<td>2005</td>
<td>30.7</td>
</tr>
<tr>
<td>2006</td>
<td>43.5</td>
</tr>
<tr>
<td>2007</td>
<td>60.3</td>
</tr>
</tbody>
</table>
### Active Air Delivery Contracts

<table>
<thead>
<tr>
<th>Item</th>
<th>End Date</th>
<th>No. Contracts</th>
</tr>
</thead>
<tbody>
<tr>
<td>JPADS (2K)</td>
<td>31 AUG 2012</td>
<td>2 Contracts</td>
</tr>
<tr>
<td>JPADS (10K)</td>
<td>9 SEP 2012</td>
<td>1 Contract</td>
</tr>
<tr>
<td>T-10D</td>
<td>31 AUG 2008</td>
<td>2 Contracts</td>
</tr>
<tr>
<td>MC-6</td>
<td>30 APR 2011</td>
<td>4 Contracts</td>
</tr>
<tr>
<td>T-11R Reserve</td>
<td>30 JUN 2011</td>
<td>2 Contracts</td>
</tr>
</tbody>
</table>
## Active Air Delivery Contracts

<table>
<thead>
<tr>
<th>Item</th>
<th>End Date</th>
<th>No. Contracts</th>
</tr>
</thead>
<tbody>
<tr>
<td>MC-4</td>
<td>8 DEC 2008</td>
<td>3 Contracts</td>
</tr>
<tr>
<td>Type V Platform</td>
<td>30 SEP 2012</td>
<td>1 Contract</td>
</tr>
<tr>
<td>Cypress</td>
<td>1 JAN 2010</td>
<td>1 Contract</td>
</tr>
<tr>
<td>Aerial Cargo Sling</td>
<td>31 DEC 2012</td>
<td>1 Contract</td>
</tr>
</tbody>
</table>
FY07 Highlights

The Joint Precision Airdrop System (JPADS)

Drop loads from higher altitudes
Further from the ground impact point

2K - two 5-Year IDIQ - $8m
10K - one 5-Year IDIQ - $88m

Customer: PM-Force Sustainment Systems
FY07 Highlights

Personnel Parachute System (T-10D)

- Two Contracts
- Aging Army standard
- Scheduled for replacement by T-11
- Delivery by 31 Aug 2008

Total value $7.6m

Customer: Integrated Logistics Service Center (ILSC)
FY07 Highlights

- Maneuverable Canopy Parachute System (MC-6)
- Four IDIQ Contracts
- Multiple Requirements – Single Solution
- Special Operation Forces Tactical Advanced Parachute System (SOFTAPS)

5-year Program Value of $117 M

Customer: PEO Soldier/Integrated Logistics Service Center (ILSC)
FY07 Highlights

Advanced Tactical Parachute System (ATAPS) T-11

- T-11R Reserve Parachute
- Two IDIQ Contracts
- Replaces the T-10

5-year Program Value of $13 M

Customer: Integrated Logistics Service Center (ILSC)
FY07 Air Delivery Systems - Highlights

T-10D Personnel Parachute System:
W58P05-07-C-0009 with, Mills Manufacturing Corporation, $4,527,491
W58P05-07-C-0010 with, Pioneer Aerospace Corporation, $3,056,000

MC-6 Parachute System:
W58P05-06-D-0006 with Aerostar International, $7,347,686
W58P05-06-D-0007 with Pioneer Aerospace Corporation, $9,873,314
W58P05-06-D-0008 with Mills Manufacturing Corporation, $6,659,982
W58P05-06-D-0009 with Irvin Aerospace Corporation, $6,061,194
FY07 Air Delivery Systems - Highlights

W911QY-07-D-0010 with Para-Flite, Inc., for the 2k Joint Precision Airdrop System (JPADS), in the total amount of $8,041,080. (PM-FSS)

W911QY-07-D-0016 with S.E., Inc., for the 2k Screamer Parachute System, $5,495,404 (PM-FSS)

W911QY-07-D-0029 with Airborne Systems, for the 10K JPADS, with the total value of $87,889,137 (PM-FSS)
FY08 Projects and Issues

Parachute, Low Velocity
Two firm fixed price contracts
Combined quantity of 1500 systems

Cross Parachute, Low Cost Low Altitude
One or more 5-Year IDIQ contract(s)
Combined Min of 5000, max of 75000 systems

BRAC Challenges
Air delivery mission options
Currently in discussion stage
Decision window 2008 - 2011

Berry Amendment
Questions

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