



# Aviation Parachute Industry Day

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- **Held 30 July 2014**
  - Attendees included:
    - DLA Aviation Personnel from Demand, Planning, Supplier Operations, ESA's, Customer Program Offices, and Prime Parachute Suppliers
  - Purpose:
    - Identify Opportunities for Process Improvements
    - Establish Team
    - Develop Way Forward



# Business Model and Handoffs

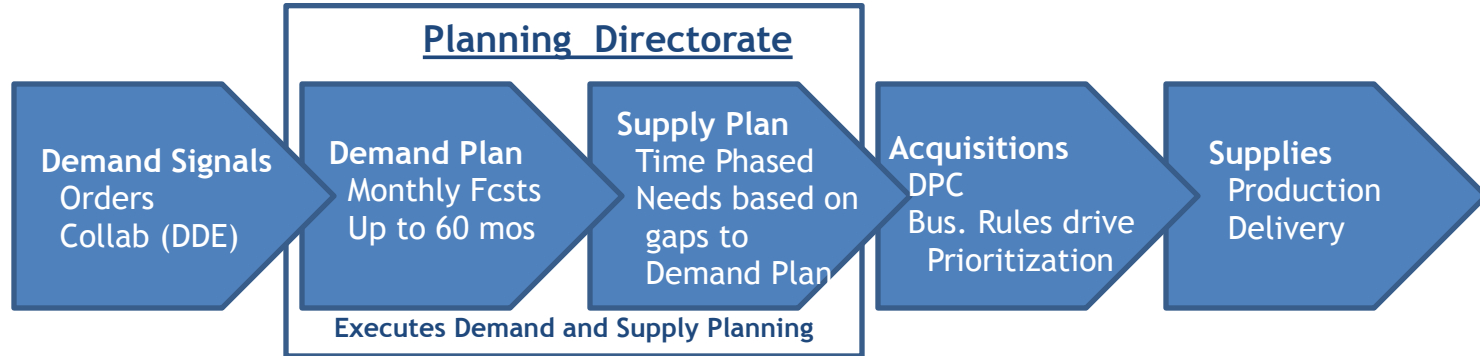
Customers ↔ **DLA Aviation** ↔ Suppliers

Customer Ops

Face to Customers  
Defines Supplier  
Ops Priorities

Supplier Ops / Strategic Acquisitions

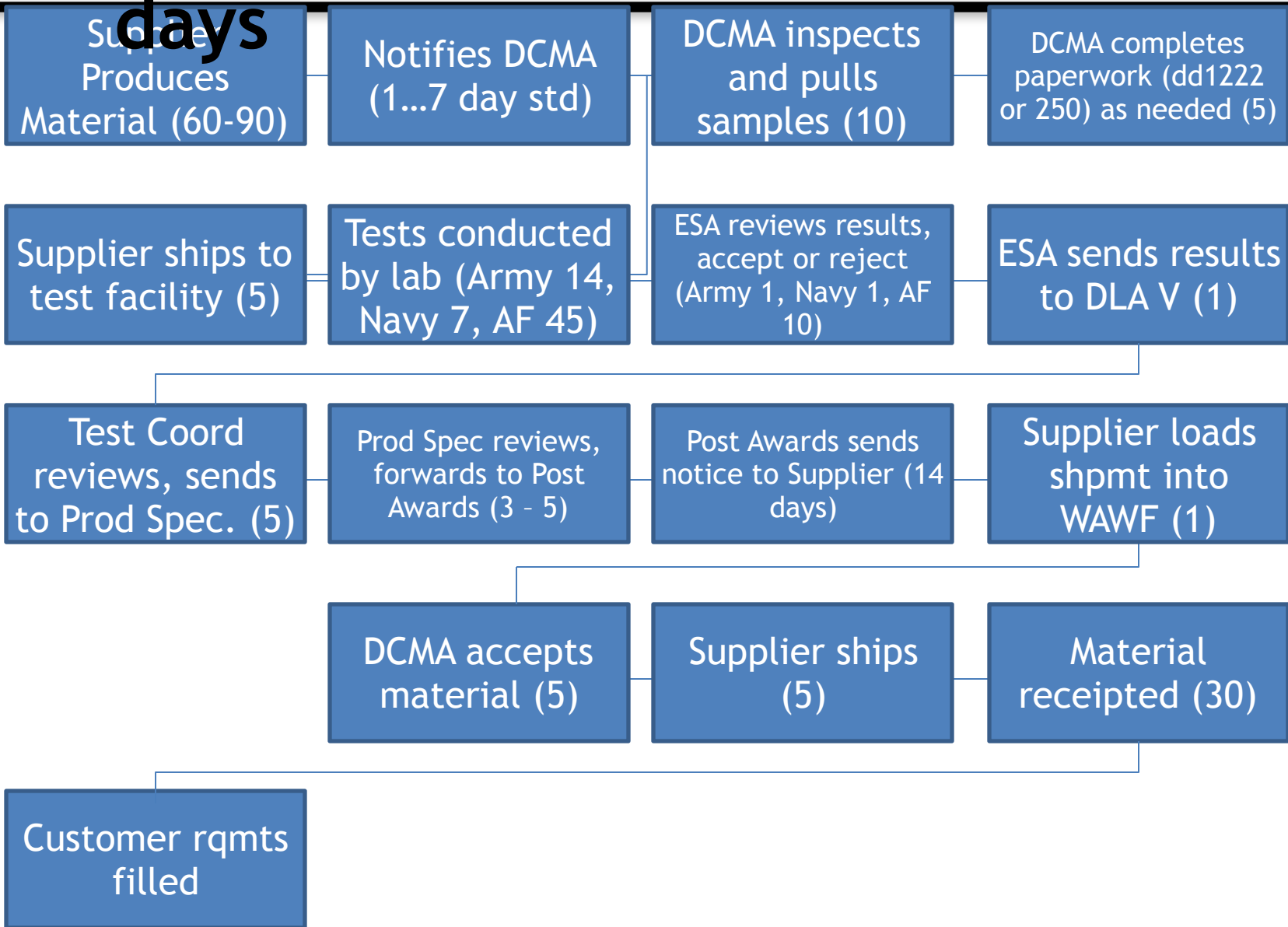
Face to Suppliers  
Executes Customer Ops Priorities





# PLT Process Map Max. Total 148

days





# Meeting Summary

- **Industry Observations**

- Too many touch points, and time associated with FATs/PLTs
  - Communication is lacking (Industry, DLA, ESAs)
  - Need to track 'gates' in a proactive way
- Expend effort and resources only to see PRs disappear (faith in acquisitions)
- DLA not responsive to inquiries for Industry

- **Actions**

1. For PRs exceeding ALT, proactively send email to Industry advising if still active
2. Exclude 'Hot List' items from EBS Over-procurement process...validate with Services (PMs) before cancelling any PR or Contract for this reason
3. Requirement in contract language for supplier to notify lab and Contract admin when shipment made (include tracking information)
4. Ensure right lab address provided in contract
5. ESAs/Post Awards add language to notifications to Suppliers and QALIs indicating that DCMA QAR has authority to approve LOTs if Supplier has conformed to recommendations in conditional approval
6. Pre-award to add statement to contracts to allow ESA to talk to suppliers directly for clarifications, but anything requiring changes to be addressed with Contracting Officers.
7. Develop business rules for requesting status from suppliers
8. Manufacturers requested to identify issues with technical data packages



# Contract Language

- **Any award or solicitation with FAT, PLT, and/or Textile Testing will include:**

“The supplier shall notify in writing the testing lab, the Engineering Support Activity, and the contract administrator when testing reports and/or shipments are submitted IAW contract requirements to include applicable tracking information.”

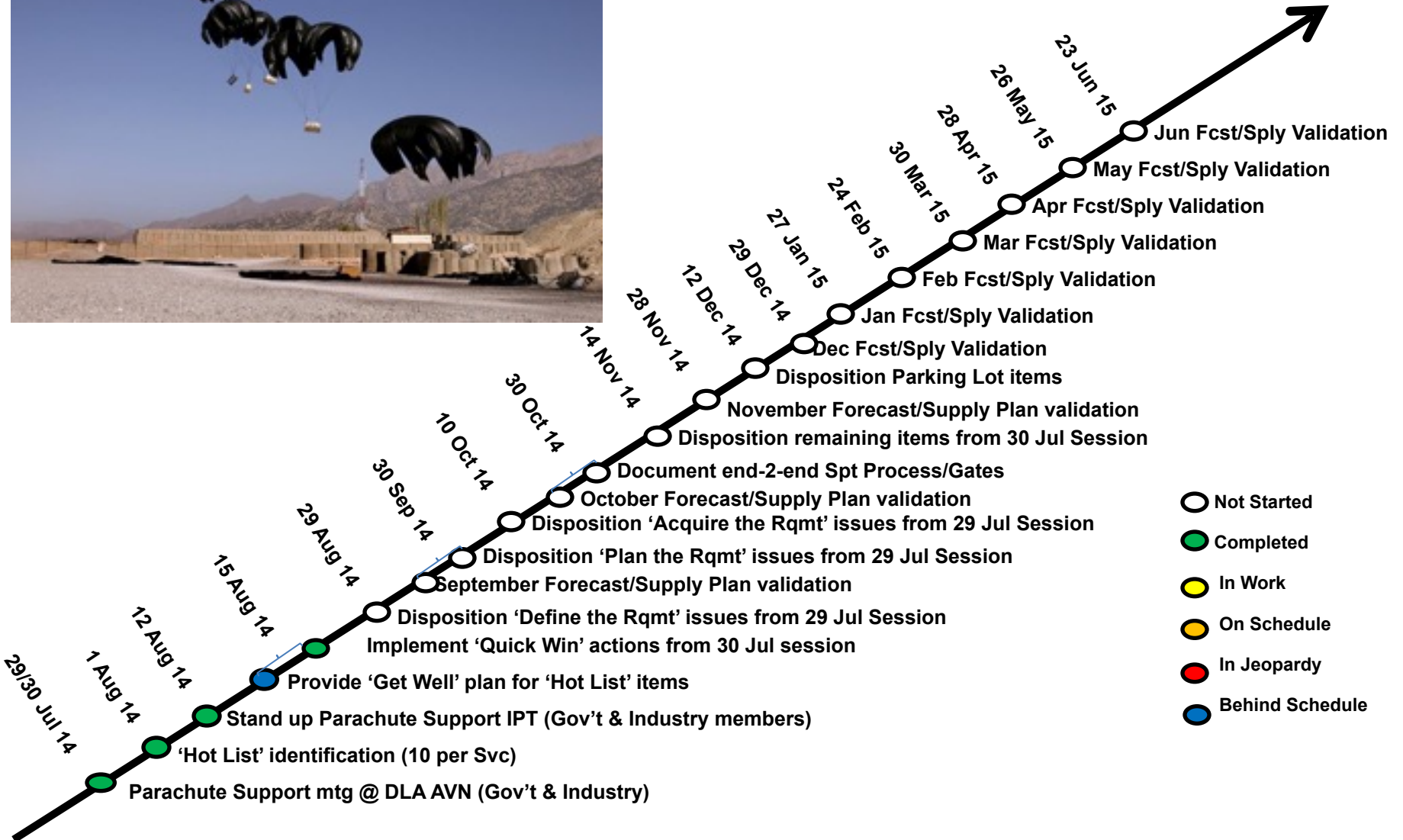
- **All Awards Shall include on Page 2 Remarks:**

"DLA Aviation Contracting Officer grants permission for the Engineering Support Activity and/or the testing facility to conduct clarifications directly with the suppliers. However, any clarifications that result in necessary changes to contract language, technical specifications, etc. shall be addressed with the Post Award Contracting Officer."

- **System Modifications for All Open Contracts to Include Statements Forthcoming**



# Parachute Support Plan





# Industries Participation

- **Joint Initiative Among DLA, Customers, and Industry**
- **Communication is Key**
- **Use of DIBBS to Communicate**
  - DQ Quote with Notes**
    - Minimum Buy Quantities
    - Quality Assurance Standard Issues
    - Material Obsolete with or without replacement
    - P/N not recognized
    - Other Issues With Technical Data Packages
- **DLA Aviation POCs**
  - Sharon Croll 804-279-2331, E-mail [Sharon.Croll@dla.mil](mailto:Sharon.Croll@dla.mil)
  - Andree Toon 804-279-3914, E-mail [Andree.Toon@dla.mil](mailto:Andree.Toon@dla.mil)
  - Deborah Wolfe 804-279-5728, E-mail [Deborah.Wolfe@dla.mil](mailto:Deborah.Wolfe@dla.mil)
  - Roy Peay 804-279-2508, E-mail [Roy.Peay@dla.mil](mailto:Roy.Peay@dla.mil)
  - Donna Parham 804-279-5919, E-mail [Donna.Parham@dla.mil](mailto:Donna.Parham@dla.mil)