



2009 International Parachute Association Symposium

The Silver Legacy Resort & Casino Downtown Reno, Nevada, USA (Feb 8 — Feb 13, 2009)

Exhibitor Registration Form

Please send completed registration form by fax or by mail to the 2009 Symposium Headquarters (*See Footer*)

Important Note: Save time by registering online: <http://www.pia.com>

Company Information

Company	(Name to appear on Booth Identification)		E-Mail:	
Address:			Telephone:	
City:			Fax:	
State:		Zip Code:		Country:

Company Representatives Information

(Each booth registered includes 1 Full Individual Registration. List below those names included with each booth registered. If a company requires to register more individuals then they have booths reserved, those additional individuals must complete a separate Individual Registration Form and pay the registration fee)

No	Name (to appear on badge)	T-Shirt Size	Attending Banquet (Feb 8, 2009)	Continued Rigger Education	Symposium Manual
#1		<input type="checkbox"/> S <input type="checkbox"/> M <input type="checkbox"/> L <input type="checkbox"/> XL	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> CD-ROM
#2		<input type="checkbox"/> S <input type="checkbox"/> M <input type="checkbox"/> L <input type="checkbox"/> XL	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> CD-ROM
#3		<input type="checkbox"/> S <input type="checkbox"/> M <input type="checkbox"/> L <input type="checkbox"/> XL	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> CD-ROM
#4		<input type="checkbox"/> S <input type="checkbox"/> M <input type="checkbox"/> L <input type="checkbox"/> XL	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> CD-ROM
#5		<input type="checkbox"/> S <input type="checkbox"/> M <input type="checkbox"/> L <input type="checkbox"/> XL	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> CD-ROM
#6		<input type="checkbox"/> S <input type="checkbox"/> M <input type="checkbox"/> L <input type="checkbox"/> XL	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> CD-ROM

Booth Package & Pricing Information

- 1 x Full Attendee Registration per Booth
- Booth ID sign / Draping / Carpet
- 1 x table and 2 x chairs
- Booth Dimensions — 10ft x 10ft - 8ft backdrop - 3ft high, side divider
- 500 watt electrical outlet
- Non Exhibit hour security / After event clean up

Number of Booths	Sustaining, Full & Affiliate Members More than 2 years	Sustaining, Full & Affiliate Members Less than 2 years	Non Members	Important Information
1	\$900	\$1000	\$1100	Priority booth selection cut-off date is Nov 1 2008, after which first come — first served Booths are allocated based on a point system according to PIA SOP S-104-4-United States (Reference Enclosed) See website for full detail.s See website for details concerning Sponsoring the event and Raffle Donations. Full payment must accompany registration.
2	\$1500	\$1700	\$2000	
3	\$2100	\$2500	\$3000	
4	\$2650	\$3000	\$3600	
5	\$3150	\$3650	\$4450	
6	\$3700	\$4200	\$4490	

Payment Information

Number of Booths:	<input type="checkbox"/> 1 <input type="checkbox"/> 2 <input type="checkbox"/> 3 <input type="checkbox"/> 4 <input type="checkbox"/> 6			PIA Member:	<input type="checkbox"/> Yes <input type="checkbox"/> No
Booth Choice Selection:	1 st : _____	2 nd : _____	3 rd : _____	PIA Member Since:	
	4 th : _____	5 th : _____	6 th : _____	(Refer to website for Exhibit Area Layout)	
Payment Method:	<input type="checkbox"/> Credit Card	Card Type:	<input type="checkbox"/> Visa <input type="checkbox"/> MasterCard <input type="checkbox"/> AMEX		
	<input type="checkbox"/> Check			Donate to Raffle:	<input type="checkbox"/> Yes <input type="checkbox"/> No
Credit Card Number:		Exp:	Month: _____	Year: _____	Sponsor Event:
					<input type="checkbox"/> Yes <input type="checkbox"/> No
Name on Card:		Verification Code:	(Visa/MC — back of card — AMEX — Front of card)		
Card billing address if different from above:					Signature:



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PIA SOP S-104-4-United States Form

*Booths are allocated based on a point system according to PIA SOP S-104-4-United States
Priority booth selection cut-off date is Nov 1 2008, after which first come — first served*

Point Calculation			
Group	No of Years	No Of Points	Important Information
Number of years continuous company membership:			One point for each three years of continuous membership up to a maximum of four points.
Number of years company member headed a committee:			One point for each year up to a maximum of four points. Only one point per year regardless of number of positions
Number of years company served on a committee:			One point for each three years up to a maximum of four points
Number of uninterrupted years exhibiting at a Symposium:			One point for each Symposium up to a maximum of four points
Total Points:			Maximum of 16 points. Maximum of four points per group

Booth Selection Assignment Priority Reference (Section 4 of S-104-4)

Full details of SOP S-104-4-United States are available on the PIA Website: www.pia.com

• 1. Booth Allocation Priority

Exhibitors who have submitted their registration during the initial registration period will be arranged into categories depending upon the type and length of membership etc. The following outlines the process of booth allocation priority.

- Highest priority is given to Category 1 through Category 6
- Companies with shared interests that wish to be adjacent to each other will be allowed to be together as long as each company involved purchases one booth in order to be part of the combined group. The company with the most points will be responsible for purchasing these booths for this specific group, and that company's total points will be used for priority. The rates will apply separately to each company in those groups.

The following outlines Categories 1 - 6:

- Priority within each Category is based on highest number of points and on number of booths rented
- Exhibitors with equal points and who desire the same booth will be subject to a random selection
 - Category 1 - Exhibitors with more than two years full membership
 - Category 2 - Exhibitors with less than two years full membership
 - Category 3 - Exhibitors with Affiliate membership
 - Category 4 - Exhibitors with no membership
 - Category 5 - Exhibitors stripped of points due to previous Symposium rule infractions
 - Category 6 - Once all booths have been allocated, a waiting list will be started. Should booth space become available it will be allocated on a first-come first-served basis on this list

The following outlines how points are awarded; Group 1 - Group 4:

Maximum of 16 points - 4 points per Group

- Group 1 - Number of years continues PIA company membership - One point for each three years of continuous membership up to a **maximum of 4 points**
- Group 2 - Number of years a company member chaired a committee or served as an officer - One point for each year up to a **maximum of 4 points.** Only one point per year regardless of number of positions
- Group 3 - Number of years company served on a committee - One point for each three years up to a **maximum of 4 points**
- Group 4 - Number of uninterrupted years exhibiting at a Symposium - One point for each Symposium **up to a maximum of 4 points**



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Exhibitor Contract

**It is the responsibility of the Exhibitor to read this contract completely
This Contract must accompany the Exhibitor Registration to complete Registration**

1. Exhibitors are responsible for seeing that all personnel in the exhibit booth are acquainted with and observe the exhibit rules. Exhibitors will be responsible for all fines levied.
2. Early breakdowns and/or early closures are prohibited. All members will be open to exhibit space promptly for the scheduled opening. Exhibit space will remain open and manned for the duration of all exhibit hours. Booths may not be dismantled or products and racks be removed from the hall prior to the published exhibit closing. Members breaking down any part of their booth or leaving prior to the established time during any particular market will be subject to the loss of seniority for the next PIA Symposium. In case of hardship requiring early closing, an exception may be granted if the request is received in writing, the move will be made during non-show hours, if a majority of the Symposium Committee approves.
3. Exhibitors are requested to conduct their exhibits in accordance with the standards set up by the PIA. Canvassing or distributing advertising materials outside the exhibitors own space is not permitted, except in designated areas. Contests are permitted subject to prior approval of the Symposium Committee. Booth backgrounds should not cut off, obstruct or otherwise interfere with the adjacent exhibitor's booth. The side rails of the booth are thirty-six inches high. No exhibit shall exceed these dimensions. The PIA reserves the right to restrict any exhibit that might be considered undesirable. This restriction includes articles, conduct, dress of live models, printed matter, or anything considered objectionable to the exhibit area as a whole. All exhibits will be manned at the discretion of the exhibitor and the PIA will not be responsible for any missing or lost articles.
4. There will be no alcoholic beverages served during exhibition hours by the exhibitors in the exhibit area. The hotel must be contacted for alcohol service.
5. There shall be no soliciting of business in the hallways, doorways, and aisles or outside of the designated exhibit areas. No person employed for the purpose of selling may contact retailers in the exhibition area unless he/she has an exhibit booth in the designated exhibit area. (\$100 Fine)
6. Termination:
Should the premises in which the Symposium is scheduled to be held, in the opinion of the PIA be unfit to occupancy, or be materially interfered with by reason of strike, picketing, boycott, embargo injunction, or where an emergency declared by governmental agency, or any action of Municipal, State, or Federal Government, or any other act beyond the control of the PIA, this agreement may be terminated by the PIA without incurring any liability for damages sustained by the Exhibitor. In the event of such termination, Exhibitor expressly waives such liability and releases the PIA of and from all claims for damages. The PIA will refund to Exhibitor said Exhibitor's pro-rated share of the amount received from all exhibit fees, after deduction of all costs and expenses to the PIA, resulting from such occurrence.
7. Booth sharing is not allowed, this means that only the registered exhibitor shall exhibit in that booth.
8. Liabilities: The Exhibitor covenants and agrees to protect, indemnify, and hold harmless the Parachute Industry Association from any and all liability, damage or expense arising out of or connected with an injury to person(s) or loss or damage to property, resulting directly or indirectly, from any act or omission of Exhibitor, or failure of Exhibitor to comply with any of the terms of PIA Symposium, or the ordinances of the City, County, or State under which jurisdiction the event falls.
9. Full refunds for cancellations will be granted up until one months prior to the Symposium. After this date, a cancellation fee of \$200.00 per booth will apply. No refunds allowed for cancellations made 15 days or less prior to Symposium.
10. Prior written consent from the Symposium Committee is required for the use of the PIA logo and/or the PIA Symposium logo.

Acceptance of Contract

I _____ (*Print Full Name*), declare that I am a representative of the following Company _____ (*Print Company Name*) and I have read, understood and I agree to the terms of this contract.

Signature: _____ Day: _____ Month: _____ Year: 20____